

May 14-17, 2024 wfanet.org/Toronto

## Sourcing creativity and innovation

The Sourcing Forum is an exclusive community for client-side marketing procurement leaders. This gathering will take place as a part of WFA's Global Marketer Week. In this session, the group will share on how marketing procurement teams enable creativity and innovation, whilst ensuring the right investment is being made, at the right time, with the right partner(s). The session will be held under the Chatham House rule.

Wednesday May 15, 9am – 4pm EST When: Salon C. 2<sup>nd</sup> Floor. Park Hvatt. 4 Avenue Rd. Toronto. ON M5R 2E8 Where: Questions/register: events@wfanet.org

### **Registered attendees include**



Steve Lee, Manager, Procurement Integration, Aritzia



Kimberly DeCamp, NPR Buyer, Marketing and Commercial, Campari



Sveta Desai, VP Global Marketing -Customer Procurement. Diageo

and Procurement. Four Seasons







K8S

Hotels and Resorts







Bibi Ramnauth, Country Manager, Indirect - Marketing, Events, Sales, IT, Supply Chain/Ops, Galderma



Dana Kleiser, Sr. Manager, Indirect Procurement, The Hershey Company

Liz Merrilees Emlay, Global Director

Usman Javed, Procurement Manager,

Manlio Tognoni, Head Group Indirect

Nicoletta Stefou. Director. Global Strategic Sourcing Services - Marketing, McDonald's

Kosse Valest, Category Manager Marketing

Procurement. Lindt & Sprüngli

Procurement, Telus

Marketing Planning, HP Inc.

Just Eat



# **Sourcing Forum**

Wednesday May 15, 9am – 4pm EST Park Hyatt, Toronto

## Agenda

Registration and WFA welcome. Intro from Stephan Loerke, CEO, WFA reflecting on the marketing 9am procurement journey so far and how teams have evolved into essential business partners.

Setting and delivering targets in marketing procurement, Tracy Allery, Global Category Leader, IBM, will take the group through some of the key highlights from WFA's recent work and share her perspectives.

Sourcing GenAl: Ramzi Chaabane, Global Category Manager for eCommerce & Emerging Platforms, L'Oréal, will share how his team has played a pivotal role in sourcing innovative technology such as GenAl, acting as advisors to support strategic investment decisions, whilst establishing essential frameworks to safeguard the brand from potential risks. Followed by Q&A.

Sourcing influencer marketing: Margarida De Las Cuevas Margues, Strategic Sourcing Manager – Digital Marketing Experience, Unilever will draw back the curtain on their recent influencer marketing initiative to evolve how influencers are now being sourced and managed globally; repositioning procurement as co-managers of the investment with their marketing colleagues. Followed by Q&A.

11.30am Workshop: Procurement as the 'make it happen' function. Participants will split into groups to explore how marketing sourcing can become greater enablers of creativity and innovation, paying the way for their organisation to be a better brand, and strengthening their position as the 'make it happen' function. Workstreams to include:

From buving better to allocating better and how to support the business make the most effective investments. Hosted by Jose Gonzalo Bisquerra Mora, VP Marketing, Sales and Technology Global Procurement, Haleon

Elevating marketing procurement's digital expertise and keeping up with increasing creativity and innovation requests. Hosted by Liliya Rechitsky, Senior **Director of Procurement**, Best Buy

Compensation models of the future and how to reward creativity. Hosted by WFA.

#### Leadership lunch 1pm

A guide to supplier diversity: WFA to share the key highlights of their upcoming guide on supplier 2-4pm diversity - a voluntary step-by-step 'how to' for marketing procurement teams who want to diversify their supplier base and practice inclusive procurement.

Workshop: Bias in procurement. Facilitated by Creative Equals, this workshop will offer members to pause and reflect on the institutional biases within marketing procurement. Attendees will explore the repercussions these biases have on agency selection decisions and consider how to address and mitigate bias in sourcing processes going forward.

**VIP Sourcing Forum dinner** 7pm

Invite-only, contact Alice a.tomlinson@wfanet.org for details.